

A. For Equity Issues

Name of the issue: **Sumit Woods Limited**

- 1 **Type of issue (IPO/ FPO)** Initial Public Offering (IPO) on SME Platform
- 2 **Issue size (₹ crore)** ₹ 18.23
- 3 **Grade of issue alongwith name of the rating agency** NA as the issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations.
- 4 **Subscription level (number of times). If the issue was undersubscribed, please clarify how the funds were arranged.** 5.65 times

- 5 **QIB holding (as a % of total outstanding capital) as disclosed to stock exchanges (See Regulation 31 of SEBI (Listing Obligations And Disclosure Requirements) Regulations, 2015)**
- (i) allotment in the issue 6.53%
- (ii) at the end of the 1st Quarter immediately after the listing of the issue 0.00%
- (iii) at the end of 1st FY 0.00%
- (iv) at the end of 2nd FY 0
- (v) at the end of 3rd FY 0

- 6 **Financials of the issuer (as per the annual financial results submitted to stock exchanges under SEBI (LODR) Regulations, 2015)**

Parameters	1st FY	2nd FY	3rd FY
Income from operations	42.20	49.96	47.04
Net Profit for the period	6.77	5.99	-23.67
Paid-up equity share capital	15.29	30.05	30.05
Reserves excluding revaluation reserves	61.02	48.81	25.37

- 7 **Trading status in the scrip of the issuer (whether frequently traded (as defined under Regulation 2 (j) of SEBI (SAST) Regulations, 2011) or infrequently traded/ delisted/ suspended by any stock exchange, etc.)**

(i) at the end of 1st FY	Frequent
(ii) at the end of 2nd FY	Frequent
(iii) at the end of 3rd FY	Frequent

- 8 **Change, if any, in directors of issuer from the disclosures in the offer document (See Regulation 30 of SEBI(LODR) Regulations, 2015)**

(i) at the end of 1st FY	Yes, Kavita Nemlekar resigned from Directorship of the Company
(ii) at the end of 2nd FY	No change
(iii) at the end of 3rd FY	Awaiting

- 9 **Status of implementation of project/ commencement of commercial production (as submitted to stock exchanges under Regulation 32 of SEBI(LODR) Regulations, 2015)**

(i) as disclosed in the offer document	NA
(ii) Actual implementation	NA
(iii) Reasons for delay in implementation, if any	NA

- 10 **Status of utilization of issue proceeds (as submitted to stock exchanges under Regulation 32 of SEBI(LODR) Regulations, 2015)**

No.	Particular	(₹ in lacs)
1	Working Capital Requirements	922
2	Repayment of Secured Loans	400
3	General Corporate Expenses	428
4	Issue expenses	73.85
	TOTAL	1823.85

(i) Actual utilization

No.	Particular	(₹ in lacs)
1	Working Capital Requirements	922
2	Repayment of Secured Loans	400
3	General Corporate Expenses	351.85
4	Issue Expenses	150
	TOTAL	1823.85

(ii) Reasons for deviation, if any

As the issue expenses were more than the estimates, an additional of Rs. 76.15 lakhs have been deployed out of general corporate expenses

- 11 **Comments of monitoring agency, if applicable (See Regulation 16 of SEBI (ICDR) Regulations, 2009 read with SEBI(LODR) Regulations, 2015) :- Not Applicable**

- 12 **Price-related data**

Issue price (₹): 45.00

Price parameters	At close of listing day	At close of 30th calendar day from listing day	At close of 90th calendar day from listing day	As at the end of 1st FY after the listing of the issue			As at the end of 2nd FY after the listing of the issue			As at the end of 3rd FY after the listing of the issue		
				Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price	47.95	42.75	45.30	35.45	53.50	32.10	13.60	48.80	13.60	9.55	15.30	7.45
Index (of the Designated Stock Exchange) NSE EMERGE	11,438.10	10,301.05	11,551.75	11,623.90	11,738.50	10,030	8597.75	12430.5	7511.1	14690.7	15431.75	8055.8
Sectoral Index (mention the index that has been considered and reasons for considering the same)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

- 13 **Basis for Issue Price and Comparison with Peer Group & Industry Average (Source of accounting ratios of peer group and industry average may be indicated; source of the accounting ratios may generally be the same, however in case of different sources, reasons for the same may be indicated) on Consolidated Basis**

Accounting ratio	Name of company	As disclosed in the offer document (See Clause (2) (VII) (K) of Schedule VIII to SEBI (ICDR) Regulations, 2009)	At the end of 1st FY 2018-19	At the end of 2nd FY 19-20	At the end of 3rd FY 20-21
EPS	Issuer:		7.14	4.43	2.1
	Peer Group:				
	Ashiana Housing Ltd		3.4	1.87	0.3
	Arihant Superstructures Limited		3.1	3.32	1.37
P/E	Issuer:		6.30	10.16	6.48
	Peer Group:				
	Ashiana Housing Ltd		37.9	61.50	164.5
	Arihant Superstructures Limited		20.6	17.71	16.02
RoNW	Issuer:		15.65%	11.09%	7.57%
	Peer Group:				
	Ashiana Housing Ltd		4.70%	2.44%	-0.04%
	Arihant Superstructures Limited		33.60%	9.86%	13.65%
NAV per share based on balance sheet	Issuer:		45.66	49.91	34.83
	Peer Group:				
	Ashiana Housing Ltd		73.4	76.4	85.31
	Arihant Superstructures Limited		29.2	30.95	45.32

- 14 **Any other material information**

NA

Note: (i) Since the shares of the company were listed on September 10, 2018 we are considering March 31, 2019 as the 1st Financial Year.